

Robert N Hasamski

(951) 500-1757 | roberthasamski@miami.edu | www.linkedin.com/in/roberthasamski | roberthasamski.com

EDUCATION

University of Miami, MHBS

Coral Gables, Florida

Bachelor of Business Administration in Business Management

Expected May 2024

Minor: Real Estate & Entrepreneurship

- **GPA:** 3.35/4.0
- **Relevant Coursework:** Real Estate Finance, Real Estate Investment Analysis, Real Estate Market Analysis, ARGUS, Investment & Security Markets, Microeconomics & Macroeconomics, Critical Thinking & Persuasion for Business, Quantitative Applications in Business, Business Statistics, Operations Management, Entrepreneurial Marketing & Consulting, Managerial & Financial Accounting, Growing New Ventures, Strategic Management

WORK & LEADERSHIP EXPERIENCE

Trader Joe's

Miami Beach, Florida

Crewmember

March 10, 2023 – Present

- Operated POS to complete customer transactions in a timely manner to increase store profits
- Organized the store's products in a presentable manner for the customers to influence more sales
- Trained new employees on how to complete regular tasks and handle customers

Northwestern Mutual

Miami, Florida

Financial Representative & Planner

May 15, 2023 – September 1, 2023

- Analyzed client financials and goals including reviewing tax documents, client portfolio, and expense documents to prepare comprehensive financial plans and strategies
- Built client bases and fostered long-term relationships to establish trust
- Conducted joint work with senior financial reps to craft customized financial plans

University of Miami

Coral Gables, Florida

Real Estate Market Analysis (Course Project)

August 18, 2023 – December 8, 2023

- Developed a commercial metropolitan statistical area report by conducting research and creating a Microsoft word document for presentation which highlighted key demographic data/statistics
- Analyzed the economic stability and viability of the Riverside-San Bernardino-Ontario MSA for industrial investment
- Compared market/submarkets in terms of inventory, rent, vacancy & construction trends
- Analyzed market direction through location quotients, key export industries, employment, & population trends
- Performed an equilibrium analysis and presented final investment recommendations

Elite Freight Inc.

Lexington, Kentucky

Dispatcher & Accountant

June 1, 2021 – August 15, 2022

- Operated as a load dispatcher and built connections with other businesses
- Constructed/signed B2B contracts for partnerships with our services and long term relations
- Analyzed value of various freights based on milage and time frame for best profitability
- Created income statements on a weekly basis for employee wages/earnings

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English & Bulgarian, Basic Spanish

Technical Skills: Proficiency in Microsoft Word/PowerPoint/Excel Valuation, Canva, ARGUS Financial Modeling & Valuation, Esri ArcGIS BAO, Tableau, Adobe Acrobat, Drone/Camera Operation

Certifications: Life & Health Licensed (FL 2-15)

Activities: Real Estate & Finance Association (REFA), Goodwill Community Volunteer Service

Interests: Cars, Travel, Photography, Kayaking, Hiking, Biking, E-Boarding, Basketball, GoT